#### **Network Economics**

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Lecture 3: Incentives in online systems II: robust reputation systems and information elicitation

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Fall 2016

#### References

#### Main:

- N. Nisam, T. Roughgarden, E. Tardos and V. Vazirani (Eds).
   "Algorithmic Game Theory", CUP 2007. Chapters 27.
  - Available online: <a href="http://www.cambridge.org/journals/nisan/downloads/Nisan\_Non-printable.pdf">http://www.cambridge.org/journals/nisan/downloads/Nisan\_Non-printable.pdf</a>

#### Additional:

- Yiling Chen and Arpita Gosh, "Social Computing and User Generated Content," EC'13 tutorial
  - Slides at <a href="http://www.arpitaghosh.com/papers/ec13">http://www.arpitaghosh.com/papers/ec13</a> tutorialSCUGC.pdf and <a href="http://yiling.seas.harvard.edu/wp-content/uploads/SCUGC">http://yiling.seas.harvard.edu/wp-content/uploads/SCUGC</a> tutorial\_2013\_Chen.pdf
- M. Chiang. "Networked Life, 20 Questions and Answers", CUP 2012. Chapters 3-5.
  - See the videos on www.coursera.org

#### Outline

- 1. Introduction
- 2. Eliciting effort and honest feedback
- 3. Reputation based on transitive trust

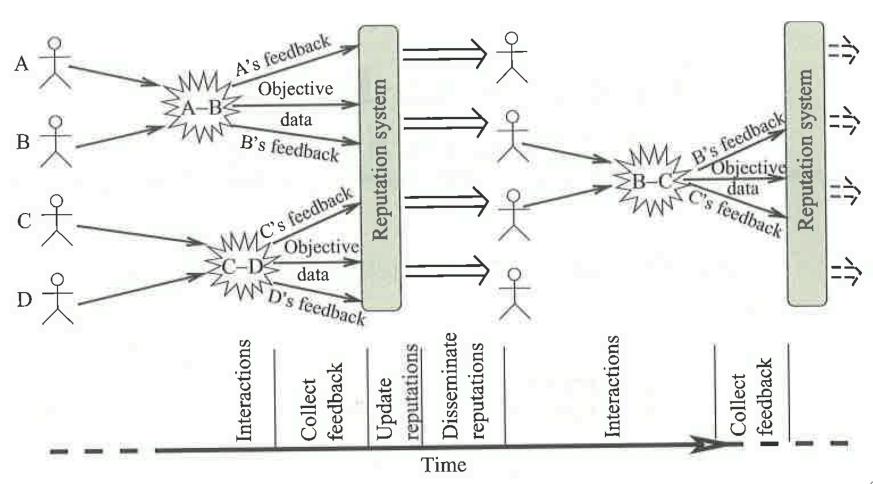
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#### Importance of reputation systems

- Internet enables interactions between entities
- Benefit depends on the entities ability and reliability
- Revealing history of previous interaction:
  - Informs on abilities
  - Deter moral hazard
- Reputation: numerical summary of previous interactions records
  - Across users can be weighted by reputation (transitivity of trust)
  - Across time

#### Reputation systems operation



#### Attacks on reputation systems

Whitewashing

Incorrect feedback

Sybil attack

# A simplistic model

- Prisoner's dilemma again!
- One shot
  - (D, D) dominant
- Infinitely repeated
  - Discount factor  $\delta$

C D

1, 1 -1, 2

2, -1 0, 0

#### Equilibrium with 2 players

- Grim = Cooperate unless the other player defected in the previous round
- (Grim, Grim) is a subgame perfect Nash equilibrium if δ≥1/2
  - We only need to consider single deviations

 → If users do not value future enough, they don't cooperate

#### Game with N+1 Players (N odd)

- Each round: players paired randomly
- With reputation (reputation-grim): agents begin with good reputation and keep it as long as they play C against players with good reputation and D against those with bad ones
  - SPNE if  $\delta$  ≥ 1/2
- Without reputation (personalized-grim): keep track of previous interaction with same agent
  - − SPNE if  $\delta \ge 1-1/(2N)$

# Whitewashing

- Play D and come back as new user!
- Possible to avoid this with entry fee f

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#### Different settings

- How to enforce honest reporting of interaction experience?
- 1. Objective information publicly revealed: can just compare report to real outcome
  - E.g., weather prediction
- 2. No objective outcome is available
  - E.g., product quality not objective
  - E.g., product breakdown frequency objective but no revealed

# The Brier scoring rule

- Expert has belief q:
  - Sunny with proba q, rainy with proba 1-q
- Announces prediction p (proba of sunny)
- How to incentivize honest prediction?
  - Give him "score"
    - $S(p, sunny) = 1 (1-p)^2$
    - $S(p, rainy) = 1 p^2$
- Expected score  $S(p, q) = 1-q+q^2-(p-q)^2$ 
  - Maximized at p=q

# Proper scoring rules

- Definition: a scoring rule is proper if  $S(q, q) \ge S(p, q)$  for all p
- It is strictly proper if the inequality is strict for all p≠q
- Brier rule is strictly proper
- Other strictly proper scoring rule:
  - $S(p, state) = log p_{state}$

#### Different settings

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#### Peering agreement rewarding

- Rewarding agreement is not good
- If a good outcome is likely (e.g., because of well noted seller), a customer will not report a bad experience
- >peer-prediction method
  - Use report to update a reference distribution of ratings (prior distribution)
  - Reward based on comparison of probabilities of the reference rating and the actual reference report

#### Model

- Product of given quality (called type) observed with errors
- Each rater sends feedback to central processing center
- Center computes rewards based exclusively on raters indications (no independent information)

# Model (2)

- Finite number of types t=1, ..., T
- Commonly known prior Pr<sub>0</sub>
- Set of raters I
  - Each gets a 'signal'
  - $-S={s_1, ..., s_M}$ : set of signals
  - S<sup>i</sup>: signal received by i, distributed as f(.|t)

#### Example

- Two types: H (high) and L (low)
  - $Pr_0(H) = .5, Pr_0(L) = .5$
- Two possible signals: h or l
- f(h|H)=.85, f(l|H)=.15, f(h|L)=.45, f(l|L)=.55
  - Pr(h) = .65, Pr(I) = .35

#### Game

- Rewards/others ratings revealed only after receiving all reports from all raters
- → simultaneous game

- $x^i$ : i's report,  $x = (x^1, ..., x^l)$ : vector of announcements
- x<sup>i</sup><sub>m</sub>: i's report if signal s<sub>m</sub>
- i's strategy:
- τ<sub>i</sub>(x): payment to i if vector of announcement x

#### Best Response

Best response

• Truthful revelation is a Nash equilibrium if this holds for all i when  $x_m^i = s_m$ 

# Example

#### Scoring rules

- How to assign points to rater i based on his report and that of j?
- Def: a scoring rule is a function that, for each possible announcement assigns a score to each possible value s in S
- We cannot access s<sub>j</sub>, but in a truthful equilibrium, we can use j's report
- Def: A scoring rule is strictly proper if the rater maximizes his expected score by announcing his true belief

# Logarithmic scoring rule

- Ask belief on the probability of an event
- A proper scoring rule is the Logarithmic scoring rule: Penalize a user the log of the probability that he assigns to the event that actually occurred

#### Peer-prediction method

- Choose a reference rater r(i)
- The outcome to be predicted is x<sup>r(i)</sup>
- Player i does not report a distribution, but only his signal
  - The distribution is inferred from the prior
- Result: For any mapping r, truthful reporting is a Nash equilibrium under the logarithmic scoring rule

# Proof

# Example

#### Remarks

- Two other equilibria: always report h, always report l
  - Less likely
- See other applications of Bayesian estimation by Amazon reviews in M. Chiang. "Networked Life, 20 Questions and Answers", CUP 2012. Chapters 5.

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#### Transitive trust approach

- Assign trust values to agents that aggregate local trust given by others
- t(i, j): trust that i reports on j
- Graph
- Reputation values
- Determine a ranking of vertices

# Example: PageRank

# Example 2: max-flow algorithm

# Slide in case you are ignorant about max-flow min-cut theorem

# Example 3: the PathRank algorithm

#### **Definitions**

- Monotonic: if adding an incoming edge to v never reduces the ranking of v
  - PageRank, max-flow, PathRank

- Symmetric if the reputation F commutes with the permutation of the nodes
  - PageRank
  - Not max-flow, not PathRank

# Incentives for honest reporting

- Incentive issue: an agent may improve their ranking by incorrectly reporting their trust of other agents
- Definition: A reputation function F is rankstrategyproof if for every graph G, no agent v can improve his ranking by strategic rating of others
- Result: No monotonic reputation system that is symmetric can be rank-strategyproof
  - PageRank is not
  - But PathRank is

# Robustness to sybil attacks

- Suppose a node can create several nodes and divide the incoming trust in any way that preserves the total incoming trust
- Definition:
  - sybil strategy
  - Value-sybilproof
  - Rank-sybilproof

# Robustness to sybil attacks: results

 Theorem: There is no symmetric ranksybilproof function

 Theorem (stronger): There is no symmetric rank-sybilproof function even if we limit sybil strategies to adding only one extra node

• → PageRank is not rank-sybilproof

#### Robustness to sybil attacks: results (2)

- Theorem: The max-flow based ranking algorithm is value-sybilproof
  - But it is not rank-sybilproof

 Theorem: The PathRank based ranking algorithm is value-sybilproof and ranksybilproof